



# Jackie Rohosky



*Quick Start is proud to be a partner in Georgia's team, providing essential workforce training for qualified companies in Georgia.*

When company executives are looking for a place to make a new investment, build a new facility and create new jobs, they have many choices. As they carry out their searches, they find one place with the right real estate, but no transportation. They might find the right transportation, but penthouse prices for land. Or, it could be the right land, the right transportation, but an unskilled workforce and a community that doesn't care.

In Georgia, companies don't have to worry about those missing pieces. In this issue, we highlight two companies that recently chose to build in Georgia because we have 'the total package.' Tractor Supply Company and Havertys both have built new, innovative distribution centers in what is rapidly becoming a hub for warehousing and distribution in North Georgia (see Partner's Perspective, p. 11).

These companies both had unique needs, and they found solutions along the I-85 corridor. Not only did they find the land and the buildings they needed, but they also found a skilled workforce and a local community dedicated to working together to support the companies' success – and now North Georgia has hundreds of new jobs.

Quick Start is proud to be a partner in Georgia's team, providing essential workforce training for qualified companies in Georgia. Our participation with Tractor Supply Company, Havertys and the many other companies mentioned in this issue of the newsletter, is an example of how our program – working in conjunction with our technical colleges – helps make the case for doing business in Georgia.

**Jackie Rohosky**  
Assistant Commissioner  
Economic Development Programs  
jrohosky@georgiaquickstart.org

Havertys VP of Distribution Steve Schingler (right) explains the operation of the company's Eastern Distribution Center to visitors from the Office of Planning and Budget and Georgia Quick Start (see story, page 8).



## Table of Contents



8

- 3 Events Around the State
- 8 Havertys  
Furnished with the Right Stuff
- 10 Express Scripts  
Prescription for Prosperity

- 11 Partner's Perspective  
Responsive Workforce  
Training Programs Vital  
in Changing Times  
By Russ Vandiver

- 12 2004 Year in Review

- 16 Quick Start Project  
Announcements



10